

# Romania Jobs Expertini®

**Sales Support / Sales Assistance / Sales Service Representative CIS region Sales & Marketing · Multiple locations · Fully Remote**

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Company: TecAlliance

Location: Romania

Category: other-general

TecAlliance interconnects entirely global automotive aftermarket data & and knowledge from order to invoice. Over 900+ colleagues work relentlessly globally together in 140 countries and counting. We are owned by 34 automotive companies like Bosch, Continental, Rheinmetall, or ZF and proudly connect all data for them. Become a colleague (m/w/d) today and continue our history of being a single source of truth data provider for the automotive aftermarket for the past 25 years.

We're excited to offer a remote work opportunity in Europe, and it's ready for the right candidate (m/f/d) to jump in as soon as they're available. This position is an unlimited full-time employment.

## **Job Definition**

Manage customers data and create documentation in the relevant systems

Create and coordinate sales documents, ensuring seamless order processing and customer satisfaction

Drive and secure the execution of our defined lead-to-cash process, ensuring every step is a smooth process

Offer expert commercial advice to both existing and prospective customers, guiding them through our products

## **Job Qualification**

Successfully completed commercial job education or an equivalent qualification

At least 3 years of experience in a similar field

Good understanding of relevant finance / tax issues (VAT with and without VAT ID)

IT-affinity, knowledge of CRM/ ERP systems and well versed in MS Office

Excellent communication skills in Russian and in English

Our recruiting team and your future teammates are international, so please submit your CV in English.

Depending on your place of employment, we offer you different

### **Benefits**

Contract & Salary

Contract title: your position is part of our job profile “Sales Service Representative (m/f/d)”. Our generic job profiles compare groups of employees with similar tasks that are part of the same area of responsibility/team. The displayed title above ensures that you can find us.

in case you work on one of our sites, we offer subsidized meals

Location-independency & and flexibility

Fully pr hybrid Remote: You can work up to 100% remotely within Europe

Structured Onboarding: you receive an individual onboarding plan, have multiple onboarding days in the beginning, and a wealth of e-learning, training, and documentation besides your team at your disposal

Set-up: for this we will provide you with a tailored tech set-up

Balance job & life: Flexible working hours: you decide where and when you work

OKRs instead of micromanagement: our OKRs ensure that our leadership style is based on results, not the process. Or in other words, we practice extreme ownership.

Culture:

Kununu Top Company 2023: we´re proud to state that our score currently sits at 4,2/5 score with an 85%+ recommendation rate

We value ownership, cooperation, entrepreneurial thinking & and self-reflection in order to communicate effectively as ONE team

Team culture is Key! We have fun at work and beyond: There is always something to

celebrate and regular team events.

Come as you are - do you prefer T-shirts over a shirt? Great.

Your contribution matters: shape our value-driven culture and agile transformation together with your colleagues – we're curious, want to go one step further, build further trust together, and join forces to tackle our challenges as a team

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