

Sales Personal Care

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Company: Chronos Consulting

Location: Romania

Category: other-general

Job Description

Our Client is one of the most innovative companies in the field of specialty raw materials, distributing exclusively leading global manufacturers of ingredients, designed, patented, produced and addressed to the Industry of Cosmetics, Pharmaceuticals, Food & Food Supplements, Detergents & Winery.

They are actively looking to enrich their sales team (based in Bucharest) with an enthusiastic, persistent and creative sales representative for the Cosmetic/Personal-Beauty Care, Pharma/Food Supplements & Detergents Industry, willing to contribute to the company's vision and success.

Job's Requirements:

Promoting and selling specialty ingredients intended for Cosmetic/Personal-Beauty Care, Pharma/Food Supplements & Detergents Industry

Provide our customers with general & specific information, as well as technical support regarding our product portfolio, relevant applications, documents and presentations

Developing the sales of our demanding portfolio through existing Customers, maximizing Sales

opportunities

Identifying potential Customers and enhancing our Clientele, while developing and maintaining positive and

close working relationships with them

Supporting our channel partners in their sales and marketing activities

Ability to efficiently meet deadlines

Meeting or exceeding sales target

Main qualifications:

Bachelor Degree in chemistry, chemical engineering, agronomy or related field.

Prior experience in sales is not required, but will be appreciated

Excellent Written and Oral communication skills, as well as the ability to effectively negotiate and influence

others

Ability to develop in-depth relationships at all levels with customers

Exceptional Organization skills

Ability to prioritize tasks assigned and complete them with success

Flexible approach to the customer's requirements

Ability to travel/visit multiple customers throughout the assigned territory (within the country)

Fluency in English (both written and oral)

Knowledge of any other Language (e.g. French) will be appreciated

Military Obligations fulfilled (for men)

Driver's license

Knowledge of MS Office – especially PowerPoint, Excel and Word

We Offer

Continuous on-the-job training

Competitive reward package (salary + bonus) and tools required to effectively perform in this role (company

car/cell phone/laptop for business purposes) • Professional growth • State of the art premises, providing a

great working environment with relaxing break areas • The ability to work for a

multicultural environment

that embraces diversity

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3. [Sales Personal Care Warsawjobs Jobs Romania Warsawjobs](#)
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