

Cybersecurity Recruitment Consultant Romania

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Company: Chronos Consulting

Location: Romania

Category: business-and-financial-operations

The Role:

Researching, identifying and presenting candidates for mid to senior level positions in the CyberSecurity sector spanning a range of diverse industries

Identifying recruitment sources, networking leads, social media opportunities, job fairs, advertising resources, and other tools to attract candidates

Client & Candidate Relationship Management, conducting interactions in a timely, professional and responsive manner

Creating and updating Progress Reports to track research and recruitment process

Arrange and attend client meetings, create and write proposals and supporting RFI and RFP

Bachelor's degree in Business, Marketing, or related area

The Requirements:

2+ years' experience in full cycle recruitment (job description creation, posting, sourcing, screening, interviewing, presenting & closing)

Experience with a variety of sourcing methodologies to include: headhunting, market mapping, Boolean searches, social media recruitment strategies, career sites, among others

Interacting with clients (both local and international) and key stake holders throughout the recruitment process

Customer focus with a sense of urgency while maintaining quality control

Strong negotiation, verbal and written communication skills with attention to detail

Entrepreneurial spirit and driven for growth and expansion

Ability to work independently, strong team player and/ or manage international offices and

Consultants

Fluent English and Romanian

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