

## Customer Service Representative

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Company: Antal International

Location: Bucharest

Category: office-and-administrative-support

**Job Description** As a Customer Service Representative / Sales support, you will influence and serve all our customers, including internal sales force of Account Managers who have direct relationships with our customers. You will provide our customer base with expert advice and solutions. This is a fast paced, dynamic and KPI driven environment. Your participation in all activities, training on products: hands-on and on services is essential to prepare you for your next step in an outside sales role. It is a sales support role. We're looking for motivated individuals who have a passion for sales and desire advancement opportunities throughout Romania and globally.

### **Requirements:**

Bachelor's Degree in technical or commercial field of study;

Prior 2 to 3 years experience in customer service - outbound sales and/or direct sales is desirable but not mandatory

Drive to develop strong and sustainable customer relationships

Ability to multitask, prioritise and manage time effectively

Excellent written, verbal, and presentation skills; Superior telephone etiquette

A self-starter, with a high level of commitment and customer focus

High learning agility with an eye for detail

Competent PC skills, fluent in Romanian and English.

**Benefits:**

A motivating salary in order to feel appreciated.

Meal tickets – a balanced diet includes at least one hot meal per day, therefore we offer you meal tickets.

Holiday and birthday bonus.

Referral program benefits.

Private medical insurance to be sure that you are staying in a good health.

Life insurance

All the necessary means for carrying out the activity:laptop, telephone, access to e-learning platform.

Opportunity for professional growth and development.

Very good experience in working in a company with an open, diverse, and inclusive environment.

The chance to be a volunteer in the projects carried out by the company's Foundation and Habitat for Humanity.

Team-buildings - We organize recurrent team-building activities for your department, so you get to know each other and build trust among your peers

Exposure to an international work environment.

Bookster- the road to self improvement is paved by books. Borrow the books that interest you and your family through the Library that comes to your office.

Extra vacation days depending on seniority in the company.

Technical and soft skills trainings.

Local and global career development programs.

Life events celebration - Your family is growing while working at the company? We congratulate your newborn or marriage with the bonus.

Discounts on the purchase of the company's products according to approved procedures.

### Check Your Resume for Match

Upload your resume and our tool will compare it to the requirements for this job like recruiters do.

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